

Message Text

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PAGE 01 ROME 14431 061804Z

ACTION EB-08

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 USIA-15

TRSE-00 EUR-12 ERDA-07 ISO-00 /043 W

-----117033 061808Z /53

P 061601Z SEP 77

FM AMEMBASSY ROME

TO SECSTATE WASHDC PRIORITY 6965

UNCLAS ROME 14431

EXCON FOR COMMERCE

ATTENTION: OFFICE OF EXPORT ADMINISTRATION

E.O. 11652: N/A

TAGS: ESTC, IT

SUBJ: EXPORT-CONTROL PROBLEMS WITH SELENIA S.P.A.

REF: 76 ROME 8264

1. MR. MUZI, CHIEF PURCHASING AGENT FOR ITALIAN COMPANY SELENIA S.P.A., TELEPHONED ECONOMIC DEFENSE OFFICER TO INFORM HIM THAT HIS FIRM, CONSIGNEE IN A PURCHASE ORDER PLACED WITH FAIRCHILD CAMERA AND INSTRUMENT COMPANY, HAD RECEIVED A TELEX FROM THE LATTER'S MILAN OFFICE CONCERNING DEPARTMENT OF COMMERCE OBJECTIONS TO A RECENTLY COMPLETED FORM DIB-678P. FORM WHICH WAS PREPARED BY SLENIA ON JUNE 14, 1977, CONCERNED THE INCLUSION OF FAIRCHILD "TRANSISTORS, MICROCIRCUITS, DIODES, PHOTOCELLS, AMPLIFIERS, AND OTHER RELATED SEMICONDUCTOR DEVICES" INTO "RADAR SYSTEMS, ELECTRONIC COMPUTERS, AND COMMUNICATIONS SYSTEMS" TO BE MANUFACTURED BY SELENIA "FOR DISTRIBUTION IN ITALY AND ALL COUNTRY GROUPS EXCEPT GROUPS S AND Z." IN ITEM 6 OF DIB-678 P, SELENIA STATED, "WE WILL SUPPLY UPON REQUEST ALL RECORDS REGARDING A SALE OR RE-EXPORT MADE UNDER A DISTRIBUTION LICENSE IN ACCORDING (SIC) WITH THE RECORD-KEEPING REQUIREMENTS UNDER SECTION 373.3.1 OF THE EXPORT CONTROL REGULATIONS. RECORDS UNCLASSIFIED

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PAGE 02 ROME 14431 061804Z

WILL BE MAINTAINED FOR TWO YEARS FROM THE DATE OF SALE. FURTHER WE CERTIFY WE WILL ADHERE TO ALL U.S. EXPORT REGULATIONS, AND THAT WE WILL NOT SHIP ANY OF THESE COMMODITIES TO FIRMS LISTED IN THE TABLE OF DENIAL AND PROBATION ORDERS. WE WILL NOT RE-EXPORT IN GROUPS Q, W, AND Y COUNTRIES OUR FINISHED PRODUCTS IN ITEM 5B UNLESS THEY ARE UNEMBARGOED BY COCOM."

2. FAIRCHILD'S TELEX FROM MILAN MADE REFERENCE ONLY TO OFFICE OF EXPORT ADMINISTRATION OBJECTIONS THAT SUCH REQUESTS SHOULD BE HANDLED ON A "CASE BY CASE BASIS."

3. ACTION REQUESTED: ADVISE SPECIFICS OF OBJECTION AND PROVIDE ALTERNATIVES IF POSSIBLE TO "CASE BY CASE REQUIREMENT." AS NOTED IN REFTEL, "CASE BY CASE" PROCESS IS SLOW AND INEFFICIENT AND COULD POSSIBLY CASE SELENIA TO CANCEL ITS LARGE ORDERS WITH AMERICAN FIRMS IN FAVOR OF FIRMS WHICH OFFER MORE TIMELY CUSTOMER RESPONSE.GARDNER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORT CONTROLS, STRATEGIC TRADE CONTROLS
Control Number: n/a
Copy: SINGLE
Sent Date: 06-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770322-0490
Format: TEL
From: ROME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770995/aaaadbum.tel
Line Count: 72
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Litigation History:
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Original Classification: UNCLASSIFIED
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Review Withdrawn Fields: n/a
SAS ID: 1376729
Secure: OPEN
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TAGS: ESTC, ETRD, IT, US
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